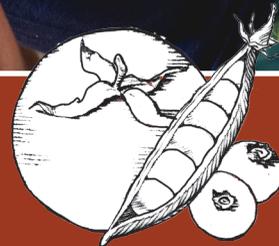


# NORTHEAST ORGANIC FARMING ASSOCIATION OF VERMONT'S 2018 IMPACT REPORT



# ORGANIC MATTERS



# NOFA VERMONT

(802) 434-4122  
[www.nofavt.org](http://www.nofavt.org)

## Mission:

The Northeast Organic Farming Association of Vermont promotes organic practices to build an *economically viable, ecologically sound & socially just* Vermont agricultural system that benefits all living things.

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# Welcome!

As you will see when you flip through this report, 2018 has been a big year for NOFA-VT. This report highlights many of our accomplishments from the past year, spotlighting some of the ways we have worked to meet our key objectives: growing the demand for organic food, growing the supply of organic food, and raising our voice. Your support and participation in our work is integral to our success, and we appreciate all of you around the state and region who support our work to build a **better agricultural system in Vermont.**

2018 also marks a big change for NOFA-VT as an organization. Our long-time Executive Director, Enid Wonnacott (8/29/61-1/19/19), retired in late 2018 after leading NOFA-VT for 31 years. Enid started working at NOFA-VT in 1988 with a single milk crate of files. Over her time at NOFA-VT, she grew a movement of over 1,000 organic farmers, thousands of homesteaders, gardeners, mindful eaters and cooks, hundreds of businesses, all working together on a shared vision for what Vermont agriculture can be. **Enid changed Vermont for the better**, and created an aspirational model for the rest of our country.

This Impact Report is **dedicated to Enid** as we look forward to a bright future of working with you to accomplish her vision of bringing different voices and perspectives to the table, focusing on the common goal of supporting vibrant agriculturally-based communities. This report is really just the tip of the garden fork so please feel free to reach out to any of us on staff with questions or ideas. **We are grateful** for your engagement and look forward to continuing this important work in the coming years.



# Growing the demand for organic.

## RELATED NOFA-VT INITIATIVES:

- 🌱 Farm to Community Mentors
- 🌱 Agricultural Literacy Week
- 🌱 VT FEED (Vermont Food Education Every Day)
- 🌱 Farm to Institution
- 🌱 Northeast Farm to School Institute
- 🌱 Jr Iron Chef VT
- 🌱 Farm Share
- 🌱 Crop Cash
- 🌱 Market Development
- 🌱 Direct Market Support
- 🌱 Farmers Market Conference
- 🌱 Buy Direct Campaign



NOFA-VT's Abbie Nelson teaches a workshop on school nutrition and local food to a group of school nutrition professionals.



Growing the demand for organic food in Vermont means *creating relationships* between farmers and eaters, making farmers markets, CSAs, and farmstands *more accessible* to low-income Vermonters, and providing support to schools and institutional buyers to purchase *local & organic foods*.



*Left*, a map of winter farmers markets in Vermont is part of the NOFA-VT "Buy Direct Campaign" which promotes direct markets including farm stands, farmers markets, and CSAs using radio and print ads, and social media. *Middle*, Crop Cash is an incentive program that doubles purchasing power for 3SquaresVT participants at farmers markets. *Right*, in March 2018, Jr Iron Chef VT brought 300 creative middle and high school students from 50 schools together to compete in a timed culinary competition. This event is presented by VT FEED, a program partnership of NOFA-VT and Shelburne Farms.

*Every Vermonter deserves access to healthy foods.*

# Growing the supply of organic.

## RELATED NOFA-VT INITIATIVES:

- 🌱 Vermont Organic Farmers (certification)
- 🌱 Farmer Services:
  - Farm Viability Program
  - Beginning Farmer Support
  - Cost of Production Analysis
  - Journey Farmer Program
  - Collaborative Regional Alliance for Farmer Training (CRAFT)
  - Production Technical Assistance
- 🌱 Farm Loan Program
- 🌱 Farmer Emergency Fund



In 2018, Vermont Organic Farmers certified 709 producers and processors who are committed to soil health, biodiversity, and animal welfare. There were 154,421 acres of certified organic farmland in production. Gross sales of their certified organic products totaled more than \$317 million.



## #organicmatters



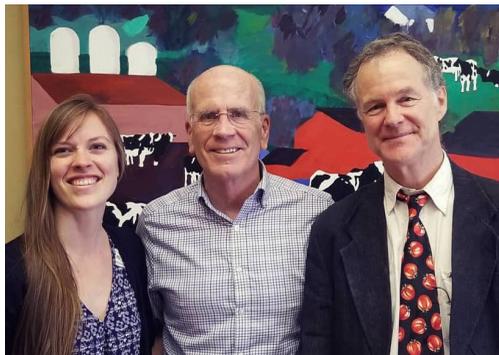
*Left*, in 2018, NOFA-VT provided business planning services and production technical assistance to 29 dairy farmers who were certified organic, transitioning to organic, or exploring the viability of transitioning. *Middle*, our Farmer Services team worked with 9 organic farms in Vermont to track and analyze the cost of production for unheated greenhouse tomatoes. *Above*, the Collaborative Regional Alliance for Farmer Training (CRAFT) program served 50 farm employees on 13 farms in 2018 with workshops on topics such as marketing, composting & soil, and crop planning.

NOFA Vermont works to grow the supply of organic food while supporting the viability of organic farms. Our staff and team of farm advisors provide services and programs that help farmers at all levels of development reach their business and quality of life goals.

# Raising our voice for organic.

## RELATED NOFA-VT INITIATIVES & OUTREACH EVENTS:

- 🌱 Advocacy, including: National Organic Standards Board (NOSB), Real Organic Project, Organic Farmers Association
- 🌱 Farmer Olympics
- 🌱 Winter Conference
- 🌱 On-Farm Workshops & Pizza Socials

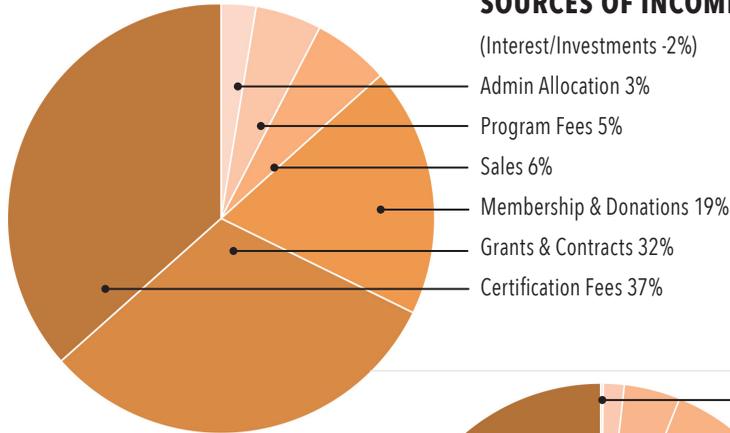


*Above*, doing what she did so well, Enid Wonnacott connected hundreds of members and farmers together at our many on-farm social events. *Top left*, NOFA-VT Policy Advisor Maddie Kempner, along with Dave Chapman of Long Wind Farm and the Real Organic Project, met with Congressman Peter Welch in Washington, DC, as part of the Organic Farmers Association 2018 fly-in to advocate for organic farmers. *Bottom left*, In 2018, NOFA-VT traveled to every corner of the state for events and celebrations, including hosting the 4th annual Farmer Olympics at Sterling College in Craftsbury.

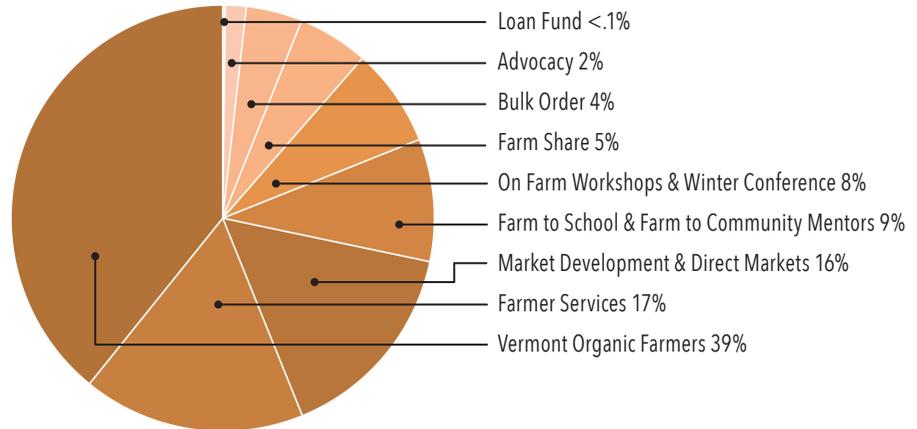
NOFA Vermont is committed to advocating for policies that strengthen our food system by supporting *organic farming* practices, improving economic opportunities for farmers, and *expanding access* to local and organic foods for all Vermonters.

# 2018 Financial Overview

## SOURCES OF INCOME



## EXPENSES BY PROGRAM



**Income:** \$2,413,285

**Expense:** \$2,552,219

### Expenses by Category

Administration \$310,525

Fundraising \$57,879

Membership Services \$38,830

Programs (see chart) \$2,144,985

### Key Cash & Investments

Beginning 2018: \$3,067,052

Ending 2018: \$3,146,761

*These are unaudited numbers. A copy of NOFA-VT's 990 tax form is available upon request.*

# A look back at 2018

## Jan 19 National Organic Standards

NOFA staff participated in the NOSB process to advocate for strong organic standards.



**Jan 25 VOF Annual Meeting** - Certified organic farmers & producers met for a full day of decision-making, information-sharing, and networking.



**Feb 1 Journey Farmers** - 18 farmers were supported with mentorships, educational stipends, and trainings.



**Feb 16-18 36th Annual Winter Conference** - 1000+ people enjoyed 93 workshops and 4 day-long intensives.



**March 1 Organic Certifications** - 709 operations certified by Vermont Organic Farmers.



**March 15 Bulk Order** - Pickup day! Hundreds of farmers & gardeners bought supplies to benefit NOFA-VT's Farm to Community Mentor Program.



## March 17 Jr Iron Chef Vermont

300 creative kids from 50 schools compete in a timed culinary competition.



**March 20 VT Farmers Market Conference** - 54 market managers and board members attended this day-long, focused conference.



**April 25 National Farm to Cafeteria Conference** - NOFA staff presented about best practices for increasing local food purchases in institutions at a national conference of 900 people.



## June 1 Farm to College Case Studies

NOFA-VT released a report highlighting successful and diverse approaches of 3 VT colleges to values-based and local food purchasing.



**June 25 Northeast Farm to School Institute** - 100 school personnel from 12 schools and 1 early childhood center participated from 7 states.



### July 18 On-Farm Workshops Begin

NOFA-VT presented 8 on-farm workshops and 12 Celebrate Your Farmer pizza socials with 731 participants.



### Aug 8 4th annual Farmer Olympics

Held at Sterling College in Craftsbury, farm teams from all over the state competed in unique, farm-chore events for the gold!



### Sep 1 Crop Cash

\$65,273 in Crop Cash distributed to low-income Vermonters to buy local fruits and vegetables at farmers markets.



### Oct 1 Farm to School

Over 200 people from 30+ schools received farm to school training and support.



### Nov 13 Agricultural Literacy Week

The 7th annual week highlighted Ancestral Agricultural Heritage featuring Abenaki storytelling and traditions.



### Dec 31 Farmer Emergency Fund

In 2018, 5 grants totalling \$20,100 were awarded to farms in need.



### July 31 Farm Share

1,519 low-income Vermonters received subsidized Community Supported Agriculture (CSA) shares at local farms.



### Aug 13 Open Farm Week

4th annual statewide week of events providing a behind-the-scenes look into Vermont's vibrant working agricultural landscape.



### Sept 15 State House to Farm House

NOFA hosted farm tours and conversations between incoming legislators and farmers in their districts.



### Oct 4 Share the Harvest

A statewide fundraiser for NOFA-VT's Farm Share Program: 60 businesses participated.



### Dec 1 Pizza

NOFA-VT's mobile wood-fired pizza oven baked 3,995 pizzas at 56 events!



### Dec 31 Farmer Services

In 2018, 56 farm businesses were supported with in-depth business planning services.



# Thank you for supporting organic!

NOFA Vermont would like to thank our many members and donors: all the individuals, businesses, and organizations who have supported us through their generous donations between Jan. 1, 2018 and Dec. 31, 2018.

•••••  
• A special thank you to  
• the 165 people who  
• volunteered 996 hours  
• in 2018 to help make  
• our work possible!  
•••••

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 Matthew Burke  
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 Waterfront  
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 Peter Burrows  
 Daniel Bush  
 Elizabeth Bushueff  
 Maria Buteux Reade  
 Kimball Butler  
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 David Callan  
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 Chambers Farm  
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 Champlain Orchards  
 Choiniere Family Farm  
 Clearbrook Farm  
 Dancing Bee Gardens  
 Elmer Farm  
 Equal Exchange Tea  
 Farm at VYCC  
 Flack Family Farm  
 Full Moon Farm  
 Golden Russet Farm  
 High Mowing Organic Seeds  
 Hotel Vermont  
 Intervale Community Farm  
 Intervale Food Hub  
 Jasper Hill Farm  
 Jericho Settlers Farm  
 Kimball Brook Farm  
 Lake Champlain Chocolates  
 Miss Weinerz  
 MMTCTV  
 O Bread  
 Organic Valley/CROPP  
 Pete and Gerry's Organic Eggs  
 Pitchfork Farm  
 Plymouth Artisan Cheese  
 Real Pickles  
 Red Hen Baking Co.  
 Rural Vermont  
 Shelburne Farms  
 Sodexo at UVM  
 Stonyfield Farm  
 Strafford Organic Creamery  
 Sugarsnap  
 The Final Connection  
 The Skinny Pancake  
 Vermont Bean Crafters  
 Vermont Coffee Company

Vermont Law School  
 Vermont Village

## In Honor

**In Honor of John & Pril Hall**  
 Eric Hall

**In Honor of Rebecca Maden & Scott Greene**  
 Chris Maden

**In Honor of James J. Moran, Jr.**  
 Coverys

**In Honor of Morgan Wolaver**  
 Cathy Aikman

**In Honor of Enid Wonnacott**  
 Ben & Jerry's Homemade  
 Elizabeth Ferry & Karen Thorkilsen

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If you would like information about making a planned gift to support our work, please contact Erin Buckwalter at (802) 434-4122. Your gift will ensure a future of thriving organic farms, healthy food for all, and strong communities.



We have made every effort to properly recognize all of our donors and supporters, but we know there may be mistakes. We apologize for any errors, and hope you will contact us at (802) 434-4122 to let us know!

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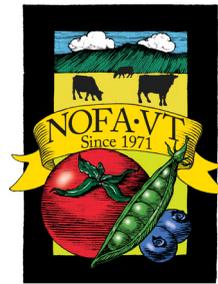


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When you join NOFA Vermont, you support local, organic agriculture in Vermont by connecting with the farmers, gardeners, and local food lovers in your community to build a sustainable food system.

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